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CAHNERS PUBLISHING COMPANY, A DIVISION OF REED ELSEVIER INC.

December 7, 1998

Craig Borax
American Distributors
2 Emery
Randolph, NJ 07869

Dear Craig:

Congratulations! Our editors have selected the MT488A-RC IEEE 488 Test Controller to receive an Honorable Mention in the Test & Measurement World 1999 Best in Test Award program. The announcement is made in the enclosed December issue.

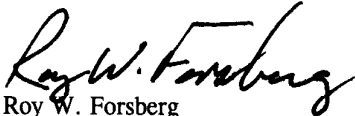
The 1999 Best in Test Awards honor companies that introduced a new product between November 1, 1997, and October 31, 1998, that brought a significant technological advance to market in the test industry.

We will soon be sending out Best In Test logos for use in promoting your award. We'll also be sending an award plaque after the first of the year.

Please complete the bottom of this form and fax to me at (617) 558-4470. Or you can e-mail your response to dfisher@tmw.cahners.com

If we do not receive your response by December 16, we will send all additional promotion materials to you. We look forward to hearing from you soon. Again, let me be the first to congratulate you on receiving this prestigious award.

Sincerely,



Roy W. Forsberg
VP/Publisher

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 Yes, please send logos and any other promotional materials to me. No, please send to:

Complete and/or correct contact information:

Phone: _____ Fax: _____

Email: _____